

## **Are you Interested in Sales and Technology?**

**As a Sales Assistant (Intern), the main challenge is learning about products and communicating their value with confidence.**

**We are looking for an intern to support the Head of Sales in the following tasks:**

- Sales project management support.
- Pipeline monitoring, HubSpot.
- Technical sales support.
- Sell “New Space” maritime communication globally.

### **About you:**

- You understand and like IT software and hardware.
- You are comfortable talking to strangers.
- You enjoy being surrounded by many different cultures and nationalities.
- You are fluent in English; other languages are a plus.
- You are willing to stay with us for a minimum of 12 weeks.
- You would like to work physically in Aalborg.

### **What we offer:**

- A seat in our great office.
- Direct contact with all departments so you can learn a bit about everything.
- Knowledge about satellite technology and the maritime industry.
- You will get the chance to be independent and run your own activities.
- Flexibility.
- If you have a job, we can offer alternative working hours.
- Nice environment with international people in high spirits.

## **Who are we, and what do we do?**

We provide trusted connectivity for ship operations, driven by boldness, trust, and innovation. As the world's leading AIS 2.0 network operator and solution provider, we deliver reliable and forward-looking solutions that empower the maritime industry.

## **Does it sound interesting?**

Please write a short application where you share your experience, availability, and a CV to: [application@sternula.com](mailto:application@sternula.com)